



About Company & Technology

Biomicrogels Group - founded 2012, international innovation company, created an absolutely new technology

for production of biopolymers from cheap and widely available agricultural wastes.

These biopolymers substitute standard synthetic polymers in home care and cosmetics products, industrial wastewater treatment, vegetable oils extraction as well as oil spill response sectors, making them more efficient, cost-effective and sustainable.

BIOMICROGELS® ARE NANO-SCALE PLANT-BASED BIOPOLYMERS THAT:

- Boost oil extraction, increase productivity
- Enhance OER
- Reduce oil losses in wastes
- Patented in more than **60 countries**

KEY ADVANTAGES



Plant-based and 100% biodegradable



Cost-efficient



Easy to use



BMG – About the Company

We have been producing industrial reagents for more than 12 years Registered more than 100 patents globally

Our products are applied for:

- Home care and cosmetics products
- Mineral processing
- Industrial wastewater treatment

Vegetable oils extraction

Recognized as a game changer by the Palm Oil leading experts:



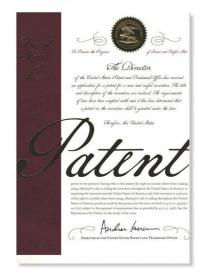






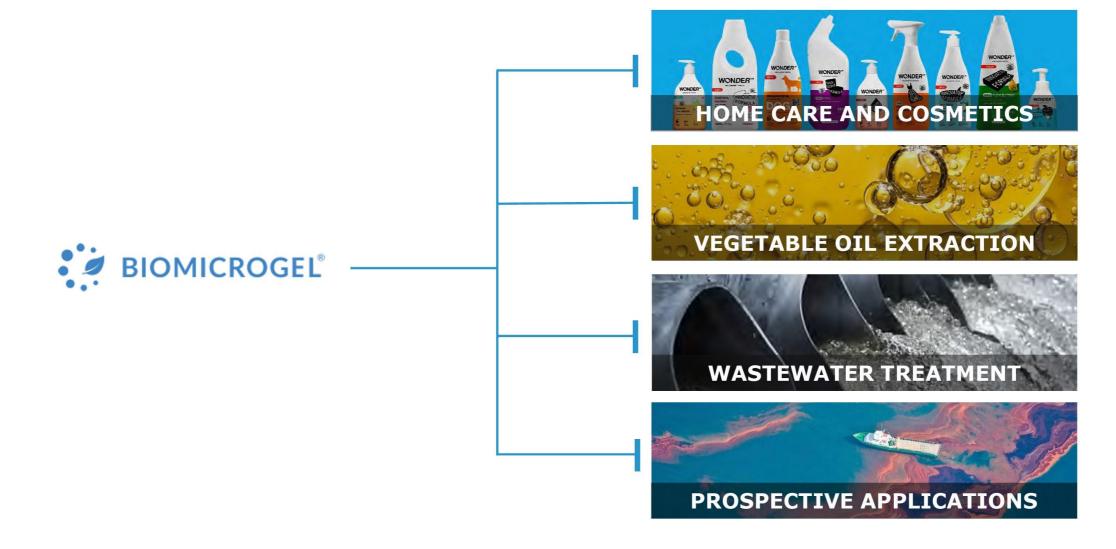








BIOMICROGEL Applications



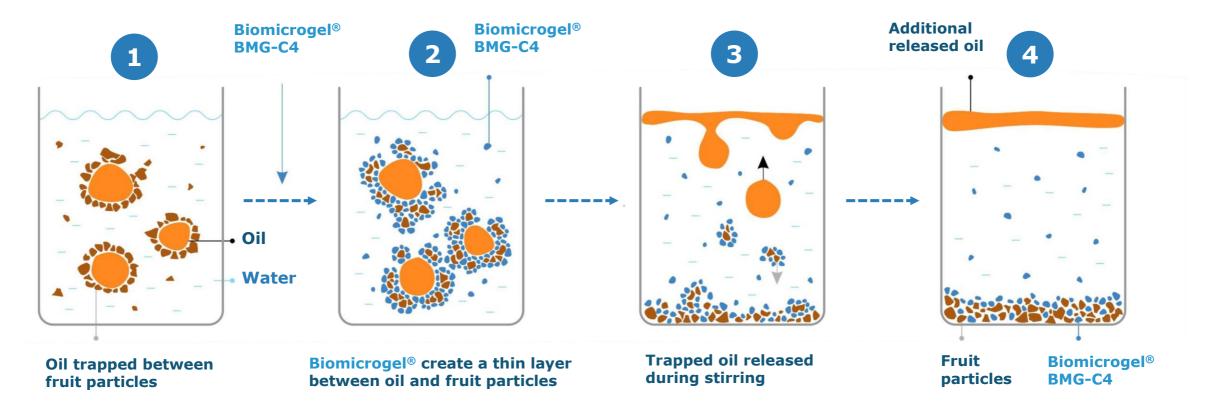
Biomicrogel® are abbreviated BMG

- Increases CPO extraction
- Reduces extraction time in Clarifier
- Works with temperatures up to 100°C
- Reduces water consumption in COT tank up to 50%
- Reduces oil content in Heavy Phase, Cake, POME
- Reduces emulsion in the process and moisture in SPO (from 17% to 0.9%)
- No changes in Mills operating procedures
- Low implementation and running costs
- BMG effectively works with Empty Bunch Liquor and Palm Kernel Oil in lab tests



BMG Effect presents significant advantages for factories to increase productivity without CAPEX investments and translates in attractive Economic Value Added effect

Biomicrogel® for Palm Oil – How It Works



Biomicrogel® added to DCO forms a biopolymer nanolayer on the surface of suspended solids in the sludge, which helps speed up oil extraction in the clarifier. Negatively charged biopolymer molecules are attached to positively charged solid particles' surface and repel droplets of oil

BMG particles help to release oil trapped between fruits residue

Lab Test Confirmation – DCO/COT Sample

DOCUMENTATION OF LAB TEST RESULTS WITH EACH OBSERVATION TIME:



15 Minutes



30 Minutes



45 Minutes



60 Minutes

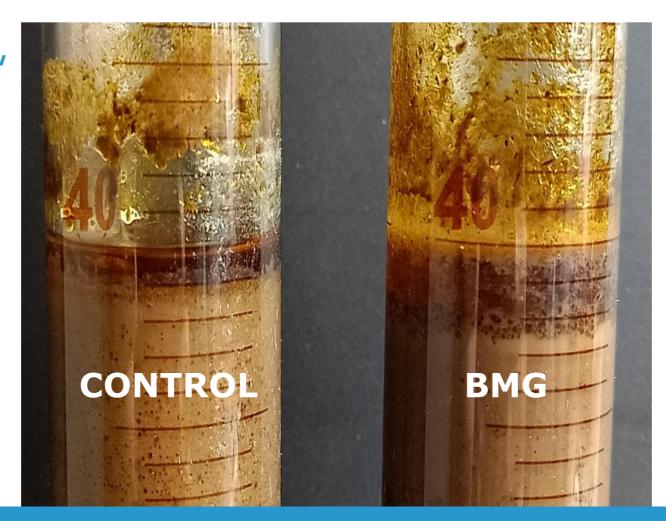


75 Minutes

Lab Tests Confirmation – Underflow sample

BMG effect demonstrated in a lab test with Underflow sludge samples placed in a bath tub

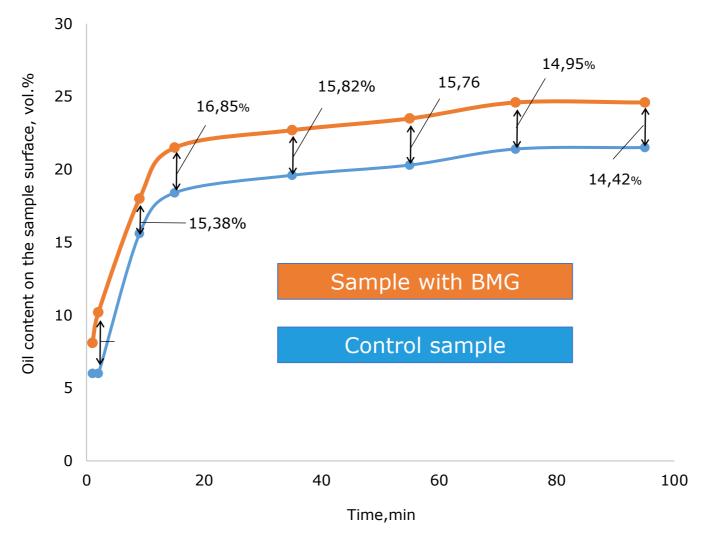
- From left to right: control and BMG injected tubes
- BMG dosing 1.0 g/l into Underflow, after 1 hour in 80 °C bath tub (BMG can work with temperatures range 75-100C)



- BMG solution evenly distributed in the tube column – simulating Clarifier
- Estimated 12-30% of additional oil per hour in lab environment

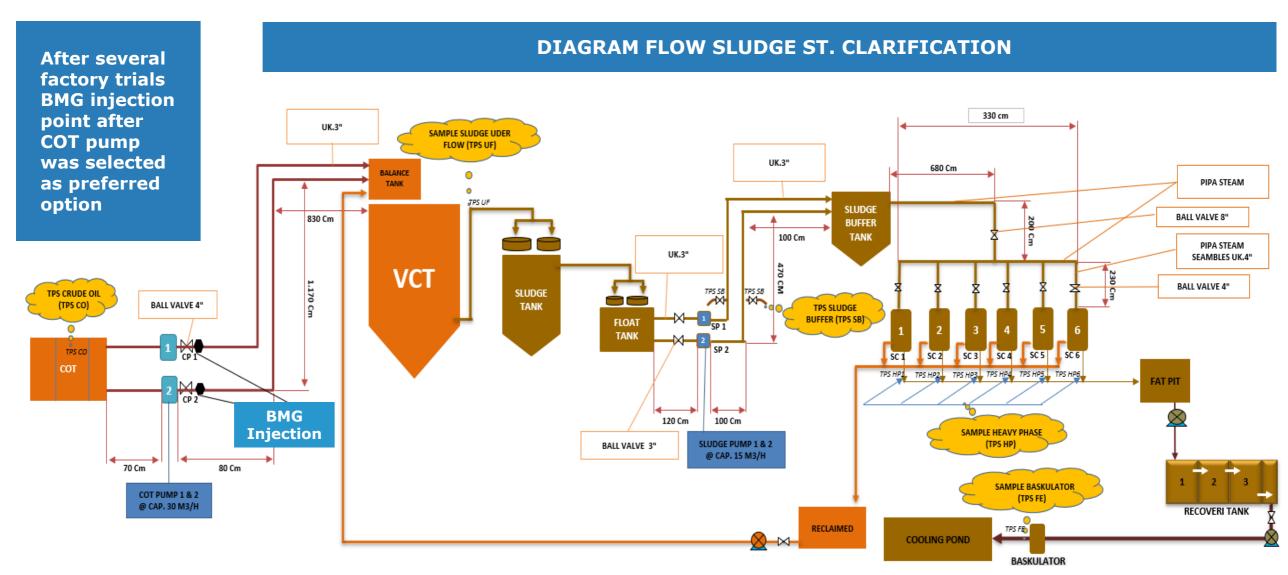
BMG extracts additional 20-30% oil in 1 hour in lab tests

Tests Results: Oil Volume % vs Time (lab tests, COT sample)



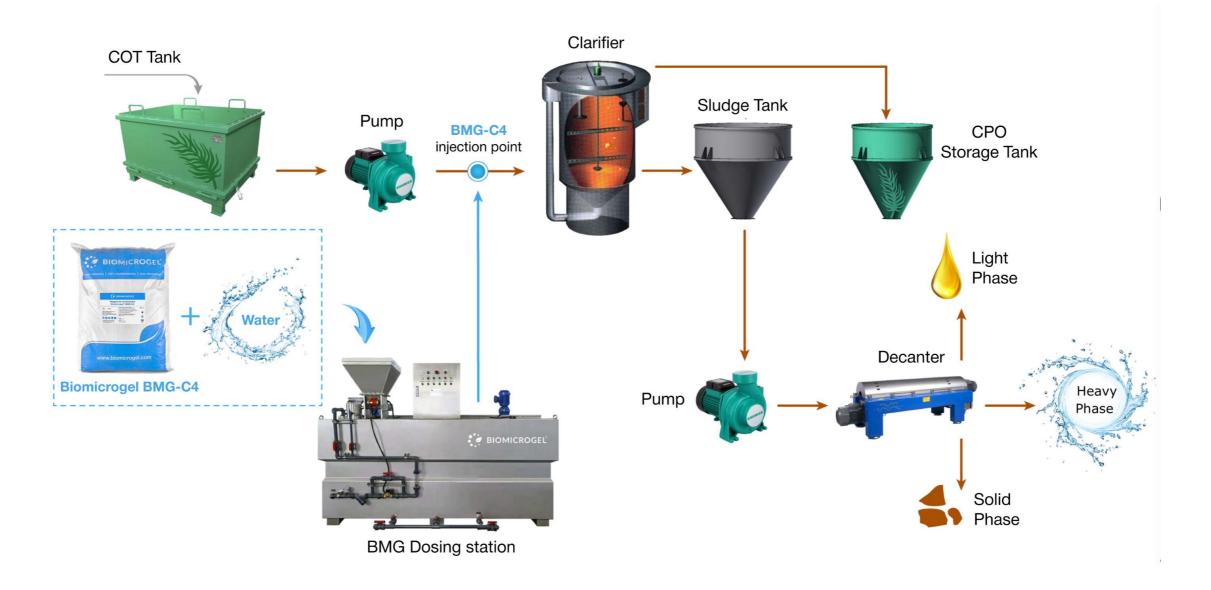
Oil level vs time curve, 3% BMG solution, Dosing 1 g/l of sludge - oil content (we exclude oil because BMG does not affect oil)

BMG INTEGRATION IN PALM OIL MILL



INTEGRATION IN PALM OIL MILL PROCESS

Biomicrogel® are abbreviated BMG



BMG Dosing station integration in mill

BMG Dosing Station – designed specifically for BMG dosing at Palm Oil Mills

BMG can be dissolved in 10-20 minutes in cold or hot water







BMG Dosing Station is easy to operate and semi-automation







Key Findings

OER

- BMG increased OER **0.5** - **1.3 p.p.** at standard BMG dosage vs control days

Oil in Clarifier

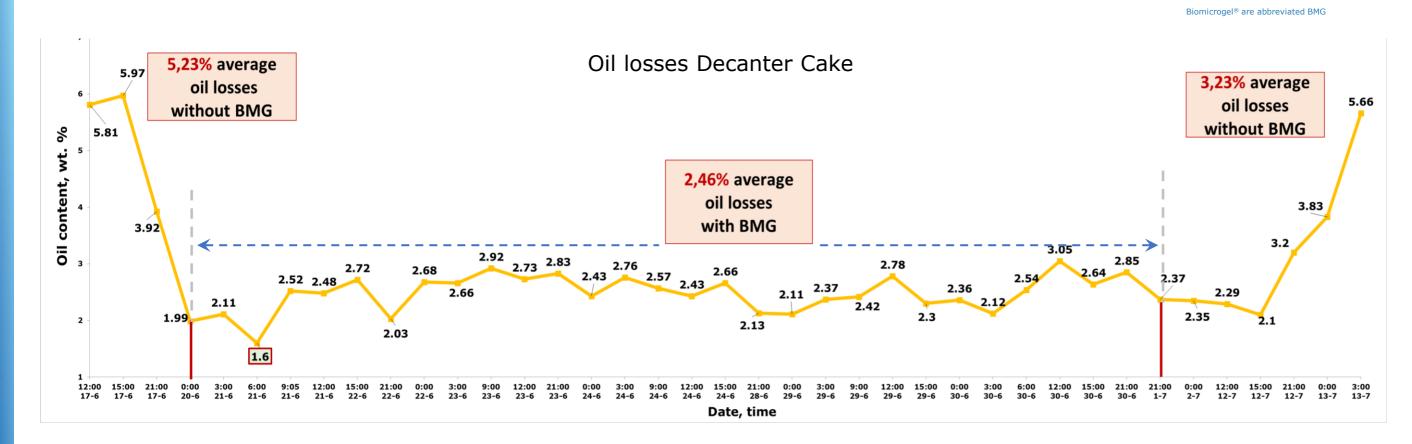
- Accelerated CPO extraction starts after BMG fills the whole system (from 10 to 23 hrs)
- Additional oil observed on the surface of CST and measured hourly, extra oil is skimmed

Oil losses reduced

- Oil content reduced in Underflow 20-30%, in Cake 20-26% and in Heavy phase 19-36% vs control days

BMG increases daily productivity and reduces oil losses in Heavy phase and Decanter Cake

Oil Losses: Decanter Cake



^{*} Foss express test done on Foss equipment where samples analysis is done in 2 minutes vs 6-10 hours in extraction tests

With BMG oil losses in Decanter Cake reduced 50 to 25% in the Foss express tests



BMG effect on **OER** – Kalimantan trials

OER data Control vs BMG Dosing period

Date	OER by FM
	%
Control period average	25,28
BMG period average	26,32
BMG Effect, %	4,13
BMG Effect, pp	1,04

With BMG the Kalimantan mill achieved annual target of 25%, showed absolute record OER for the mill and the Group, and new target OER 25.25% is set for 2024



BMG effect on Oil losses - Kalimantan trials

Dates	Inderflow CST-	Inderflow	Heavy Phase	Heavy Phase
	Α	CST-B	HSS 1	HSS 2
	Oil, %	Oil, %	Oil, %	Oil, %
Control period	4.9	4.4	0.61	0.64
BMG Dosing	4.3	3.9	0.53	0.56
BMG Effect	-12%	-10%	-12%	-13%

With BMG the Kalimantan mill achieved annual target of 25%, showed absolute record OER for the mill and the Group, and new target OER 25.25% is set for 2024



BMG Economic Value Added Model for CPO

OER increase, %	3	4	5
Current Average OER, %	23.5%	23.5%	23.5%
OER target, %	24.2%	24.4%	24.7%
BMG, kg/day	210.00	210.00	210.00
Average FFB, tn/day	600	600	600
Average CPO, tn/day	141.0	141.0	141.0
CPO with BMG, tn/day	145.2	146.6	148.1
Additional CPO, tn/day	4.2	5.6	7.1
CPO price, Rp/tn FFB (000)	14,500	14,500	14,500
Additional CPO income (sales value)	61,335	81,780	102,225
BMG cost, Rp/kg (000)	135	135	135
BMG Cost, Rp/day (000)	28,382	28,382	28,382
BMG cost per 1 tn FFB, Rp (000)	47.30	47.30	47.30
BMG cost per 1 tn CPO, Rp (000)	6,710	5,032	4,026
Net Profit, Rp/day (000)	32,953	53,399	73,844
Additional CPO income (sales value) , Rp/month (000)	1,594,710	2,044,500	2,555,625
BMG Cost, Rp/month (000)	737,919	737,919	737,919
Net Profit, Rp/month (000)	856,791	1,306,581	1,817,706
Economic Value Added	125%	188%	260%
EVA= (Additional Oil cost - BMG cost)/ BMG cost			
BMG cost per 1 tn FFB, Rp (000)			47.30
Kurs	15.9	Rp/\$	(000)

Key figures:

- BMG dosing = 350 gr per 1 tn FFB
- 3% solution
- 1gr per 1 liter of Sludge Oil content
- Oil losses reduction is not taken into effect
- Price may be vary, depends on volume of order and area

Environmental Impact

WATER	CO ₂	HUMAN HEALTH	SEAS AND SOILS	RESOURCE SECURITY			
The water crisis ranked in the top 3 of global risks for the third consecutive year by World Economic Forum	In 2020 CO ₂ emissions hit new record despite Covid- 19 lockdowns	The number of allergic people is growing at a large pace	Oil contamination, e.g. Gulf of Mexico or Norilsk disasters, is a hazard for local and regional flora and fauna	Securing the global supply of resources is one of the key challenges of the XXI century due to population growth			
OUR TECHNOLOGY							
Biomicrogel® solutions are directly aimed at the treatment and cleaning of water, unlocking fresh water resource	Saving of up to 23 mn tonnes of CO ₂ per year through the recovery of oil from water at various applications, as well as through the use of agricultural waste as feedstock for the production of biomicrogels®	Biomicrogel®-based home and personal care products are safe for people with sensitive skin and allergies.	Biomicrogels Group has developed solutions specifically addressing the challenges of reducing oil contamination and dealing with it's consequences	Biomicrogels® solutions not only help treat water from oils, but provide the means to recover the product for re-use			
SOLUTIONS							
Industrial wastewater treatmentProduced and mining water treatmentOil spill response	 Biomicrogel® production Vegetable oils extraction Industrial wastewater treatment 	 Home care and cosmetics Ingredients for home care and cosmetics production 	 Oil spill response at sea and on land 	 Oil spill response Produced water treatment Production of biomicrogels from renewable raw materials 			



BMG IS 100% NATURAL PRODUCT PRODUCED FROM CELLULOSE

Data Safety Sheet:

- Sodium carboxymethyl cellulose, (CAS-No.) 9004-32-4, (EC-No.) 618-378-6
- Food grade, Non-toxic, not classified, not dangerous for environment according to EC No.1272/2008
- Used as thickener and stabilizer for reagents in food, cosmetics, pharmaceutical industires
- BMG safety was confirmed by independent expertise in one of the leading test centers in Malaysia



R&D AND PRODUCTION FACILIETES







BIOMICROGELS GROUP: ABOUT THE COMPANY

We have been producing industrial reagents for more than 10 years. Registered more than 100 patents in Russia and the world.

Expert sales and technical support department

- The engineer will select the optimal modification and dosage.
 You will get maximum efficiency with minimal reagent consumption.
- A sales specialist will negotiate the best price and special conditions for purchases.
- The manager will accompany you from sending samples for testing to exchanging documents and post-sales support.



BIOMICROGELS GROUP: ABOUT THE COMPANY

Modern manufacturing

- 3000 m² production area;
- 10 tons of finished products per shift;
- 600 m² warehouse area.

Product development for customer needs

- Own research and development center;
- 4 modern laboratories;
- Doctor and candidates of chemical sciences on staff.







BIOMICROGELS GROUP: AWARDS



Winner in the «green development» category in the BRICS innovation competition 2023.



Top 10 best technology solutions in G20 countries for 2021.



«Seal of quality» of the European program on implementation of innovations Horizon 2020.



Included in the ranking of the 100 most promising companies in the world.



Winner of the international innovation development program Poland Prize.



«Best Technology» at the international environmental award EWA AWARDS 2020.



THANK YOU

If you have any interested, please do not hesitate to contact us below:

Whatsapp : +62 812 6060 1439

Email : alpin.Istanto@biomicrogel.com

