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**SMART Project** 

Bologna - 6<sup>th</sup> October 2022

# THE TEAM



ALMA MATER STUDIORUM Università di Bologna

# A Spin-off company of the University of Bologna



Andrea Sala
Mechanical Engineer



Dario Mengoli Computer Engineer

### **Founders**



Lorenzo Marconi Automation Engineer, Professor



Riccardo Fini Industrial Engineer, Professor

# Alessandro Bonfiglioli General Manager CAAB

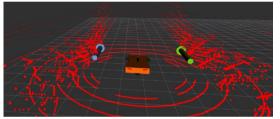




# THE CORE EXPERTISE







- Autonomous navigation system in cluttered environments and GPS-denied scenarios
- Al-powered solutions: object recognition, image segmentation and data-driven predictions
- Aerial and ground robotic platforms design and development, systems integration and teleoperation software
- In-field data harvesting and processing











# **APPLICATION EXAMPLES and CLIENT/CONTACT PORTFOLIO**



- A newly-established start-up with 10+ years of collaboration-track history with the University of Bologna
- The navigation algorithms and AI models developed in collaboration with:





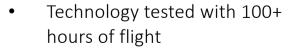
















- Technology tested inside a -pilot- innovative orchard of the University of Bologna
- 800+ hours of autonomous navigation



# FieldRobotics

Application division

AGRICULTURE
GREENHOUSE & HEROIC AGRICULTURE



SEARCH AND RESCUE

LAND AND SEA

DEFENSE











### Mission



"To develop and commercialize a robotized platform with electric traction and autonomous/remote guiding to carry out field works, leveraging its interoperability and an array of plug&play elements."

### **Vision**



"To inspire the new generation of farming, increasing crops' quality and sustainability, enhancing safety and productivity, through autonomous robots."



# The concept

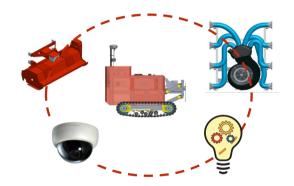
### "Motorized implement" vs. "Tractor pulling the implement"

- Integrated compact design
- Lightweight structure (soil compaction, all-weather)







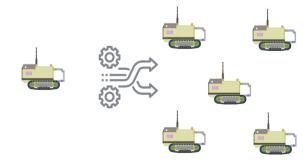


# Adaptability and Flexibility

- New generation "plug & play" implements
- (Automatic) Electric plug in the field

# Scalability and Expandability

• "Having a larger number of smaller tractors rather than a smaller number of larger ones"

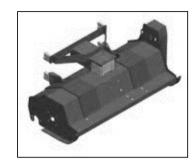


# THE PRODUCT | Dedalo – as of today

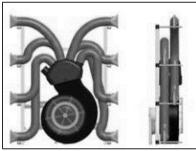












- Power storage configurations (12 Kw, + mult.6 Kw)
- Two power train solutions (Full Electric, Hybrid)



- Un-matched temporal and spatial resolution
- Data harvesting (precision farming)
- **Digital twin** of the crop

### **Key Features:**

- Superior stability and weight/power ratio, able to carry more than 1000kg payload
- A real all-weather machine (uneven terrains)
- Autonomous in-row navigation able to automatically recognize crop lines
- Almost zero-configuration system, with immediate deploy and operation
- Modularity of implements, battery size, and mechanical configuration

PATENTED TECHNOLOGY (pending):

1 patent – navigation

4 patents - mechanics



# **DEDALO** 2.0 – as of today – **EIMA** 2022



A power-efficient, "green" multi-purpose platform



# ON GOING DEVELOPMENTS - SOFTWARE

### **UAV DATA HARVESTING KIT**



Predictions on average diameters and fruit size class distribution, Information on fruits growth, accurate forecasts on total production.

# ON GOING DEVELOPMENTS - HARDWARE



Completely independent machine able to return autonomously to the shelter base equipped with high technological and design photovoltaic system



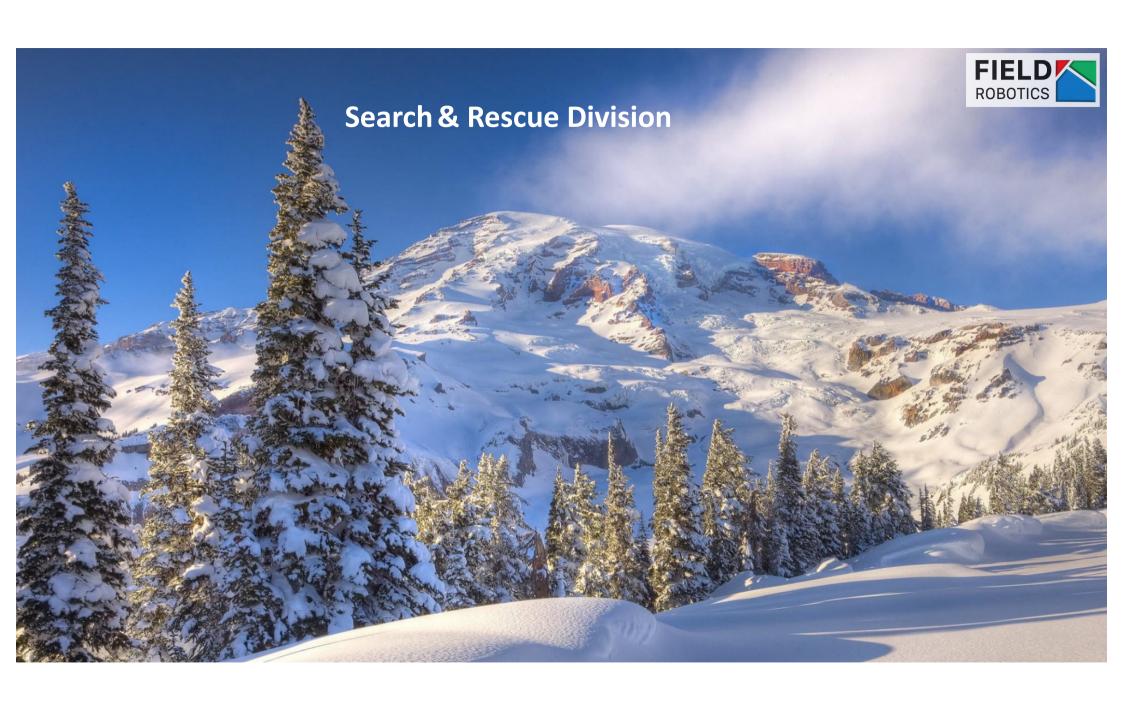
### REDUCED DISPERSION SPRAYER

Implement: A new version of the sprayer to reduce emission and increase efficiency



### ROBOTIC ARM FOR PICKING IN THE FIELD

Implement: Modular system consisting of a series of joints with different characteristics and performances according to their role in 1 the composition during automated harvesting



# **MISSION & VISION**



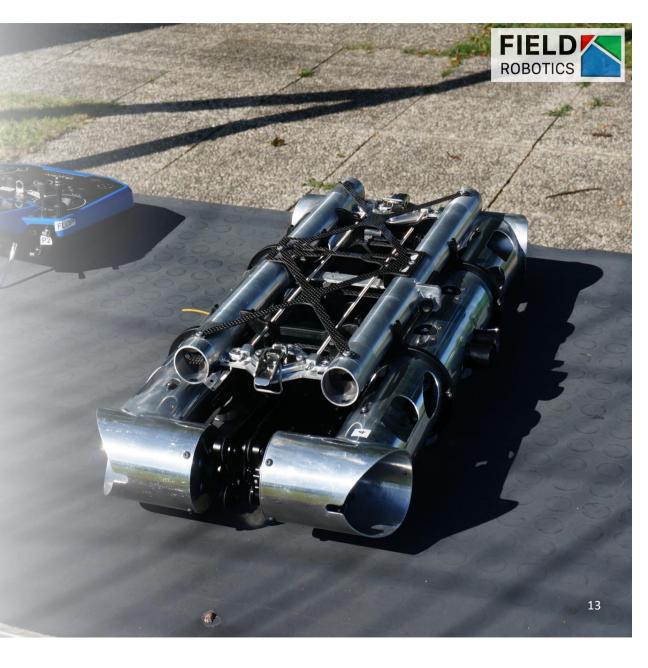
### Mission

To develop and commercialize a robotized platform compatible with commercial S&R technologies and having autonomous/remote guiding, maintaining reduced encumbrances for be easily carried by a rescuer



### • Vision

To inspire the new generation of S&R procedures, increasing efficiency and enhancing safety, through autonomous robots.





# The product | Airborne

A small/medium-sized modular quadrotor with interchangeable payload, to be used for quick localization of victims buried during avalanches.



- ARTVA/RECCO interchangeable payloads;
- Machine carriable by human operator;
- Autonomous search patterns;
- > Terrain following feature;
- > At least 20 min of flight time;
- Wind/Snow/Cold resistance;

# **Modular Structure**

### **AIRBORNE**

**PATENTED TECHNOLOGY** 

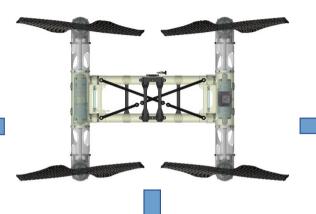






- Internal logic boards;
- MKR GSM;
- PCBs;
- SD board;
- Jeti radio;







### **Central Can:**

- Connection Cables;
- Payloads common interface;

Structure designed to reduce the EMI coming from avionic and motors. All the components can be inserted into cans of different materials, based on the frequency we want to reject. In our case we selected Aluminum.



### Dx Can

- Flight Controller;
- GPS;
- PCBs;
- Lidars;
- Lidars fusion board;



### **Power train Can:**

- Propeller;
- Motor;
- PCB;

ESC;

Internal logic board;

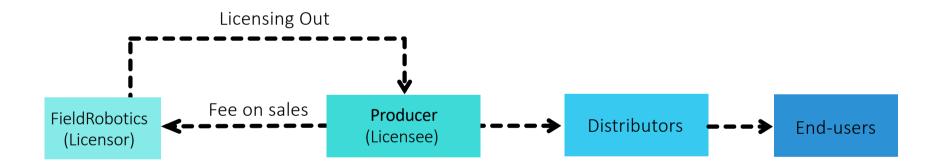
# The BUSINESS MODEL



# Stage 1: From TRL7 to TRL9 and early adopters

• In-house production & co-development with end-users

# Stage 2: Full industrialization and production







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**THANK YOU!** 

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